

## MORGAN STANLEY

SALISBURY, MARYLAND

In September 2014, Gillis Gilkerson broke ground on the redevelopment of Salisbury's Feldman's Furniture building, a historic structure now referred to as Riverview Commons. The project began with the demolition of a 60,000 square foot portion of the building; the remaining 15,000 square feet underwent massive renovation including roof replacement and wall reinforcement. Other updates to the building included the addition of stair towers, an elevator and common areas, allowing for a grand total of 20,000 square feet of multiuse, class A professional office space.

Upon completion of the structural redevelopment, Gillis Gilkerson also executed interior fit-outs for all of the building's tenants. Morgan Stanley, a global financial services firm, occupies the complete third floor of Riverview Commons with Gillis Gilkerson headquartered on the second floor. Ground level tenants now include The Land Group and NAI Coastal, commercial brokerages fronting Downtown Salisbury's West Market Street.

"This was an opportunity for Gillis Gilkerson to take a deteriorated historic landmark and transform it into a useable structure that fits the revitalized core of Downtown Salisbury," said Dwight Miller, President of Gillis Gilkerson. "This undertaking was more than the renovation of an old, rundown building; it helped to breathe new life into our community with modern-day purpose and functionality."

Becker Morgan provided architectural services during the design phase of the renovation and Gillis Gilkerson and NAI Coastal Principal Brad Gillis offered real estate expertise, helping to lease the building, in full.



