

MEINEKE Salisbury, Maryland

Gillis Gilkerson (GGI) joined forces with brokerage partner NAI Coastal to usher in Meineke, a nationally recognized auto maintenance provider, to 939 North Salisbury Boulevard in Salisbury, Maryland. The site, once the longtime home of Harmon Motors, underwent a significant redevelopment, breathing new life into the Route 13 corridor.

Project Manager Jared King reflected on the transformation, saying, "Being part of a project this transformation was incredibly rewarding. Completing a build is always exciting, but when it involves extensive rehabilitation like this, it truly raises the bar." King led GGI's construction efforts, with Superintendent Ivan Jackson ensuring a seamless execution on-site.

To maximize the site's potential, Meineke collaborated with GGI's lead developers to design a layout that could accommodate a high volume of vehicles. The building now boasts six service bays equipped with roll-up doors, in addition to office space. Meineke's cutting-edge automotive technology and expert technicians make them well-prepared to provide top-tier repairs, maintenance, and diagnostics for a wide range of vehicle makes and models.

Tyler Barnes, President of Gillis Gilkerson, praised the collaborative effort, stating, "Great teamwork was displayed by both our team and NAI Coastal. George Merritt, Advisor with NAI, played a pivotal role in identifying the property and negotiating the lease terms with Meineke. Our construction team provided the necessary cost estimates to solidify the deal."

GGI and NAI Coastal's ongoing partnership exemplifies their commitment to delivering comprehensive real estate solutions across the Delmarva Peninsula. This collaboration not only simplifies the process for clients but also often saves both time and money.

