

## HEADQUARTERS LIVE SALISBURY, MARYLAND

Home to Fire Station 16 until it moved almost a decade ago, 115 South Division Street, a 1920's construction, sat vacant for many years until the City of Salisbury decided to seize the opportunity to breathe new life into the historic building. Gillis Gilkerson had its own ideas about what belonged in the old Firehouse. After going door to door and business to business they discovered the community shared their interests. The City responded to the public's request to transform the building into a music venue/performing arts space.

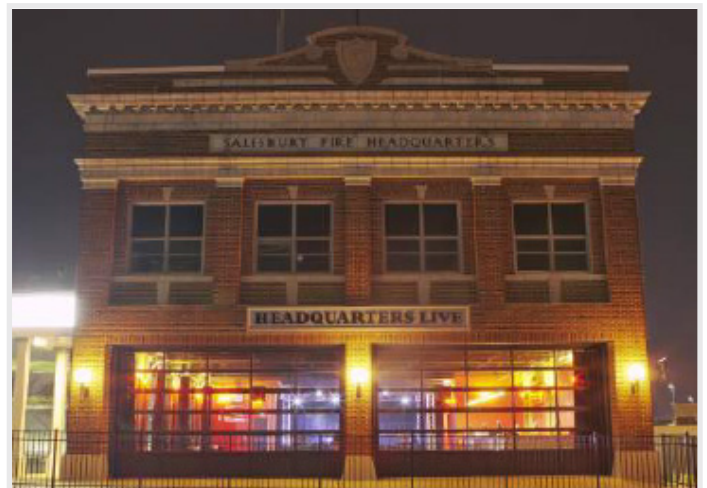
Salisbury originally declared Fire Station 16 surplus in 2008 and accepted proposals to redevelop the historic firehouse in 2009 and 2012. After years of public discussion and meetings Gillis Gilkerson was the successful bidder in 2013. The developers invested \$1 million into repurposing the structure to a vibrant mixed-use venue and office space.

Construction started in the summer of 2014. The team knew additional exterior openings would be critical to the redevelopment to extend the footprint and overall flow of the indoor/outdoor venue. Because the property lies in Salisbury's Historic District, Gillis Gilkerson went before the City of Salisbury Historic District Commission for approval to make changes to the exterior physical structure of the firehouse. It was standing room only in Salisbury Council Chambers as community members and stakeholders gathered in support of the request. The Commission approved the changes and work continued on the renovations.

With the liquor license approved, Headquarters Live opened to the public in the winter of 2014. The venue booked concerts, bands, receptions and other events for local non-profits.

*"This venue is a major step towards boosting arts & culture in the city and reinvigotating the downtown as a destination."*

JIM IRETON | FORMER MAYOR OF THE CITY OF SALISBURY



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