

## NORTH DIVISION STREET

SALISBURY, MARYLAND

Gillis Gilkerson's development team purchased the two adjacent buildings located 116 - 120 North Division Street in Downtown Salisbury, with the goal of returning the structures to their former states as homes for restaurants, office space, retail spaces, and offices. Many of the City of Salisbury's locals can recall former tenants of the buildings from back in Downtown Salisbury's glory days, but when the Gillis Gilkerson development team purchased the buildings they had been sitting vacant for years, in dire need of repair.

Gillis Gilkerson successfully renovated the over ten thousand square feet of vacant space into vibrant commercial space. Redevelopment of the space included connecting the two buildings on both the first and second floors to create more functional areas for its tenants, and the transformation of a derelict alleyway into an outdoor seating area brimming with character and architectural charm.

From completely vacant to completely occupied, the buildings are now the home to a popular upscale bar The Brick Room, an escape room, deli, a lawn care business, a newspaper office, a beauty salon and several other entrepreneurial ventures. The Gillis Gilkerson development team even occupied the space, calling the second floor of the building home for many years while the improvements were being made.

"Vacant windows and crumbling facades used to be a common sight in Downtown Salisbury," recalls Gillis Gilkerson Development Principal Bradley Gillis. "Over the last few years those kinds of properties are becoming less and less common, thanks to projects like this. We appreciate the opportunity to play a part in the transformation of Downtown Salisbury, and are proud to call the Downtown our home. The buildings on North Division Street are just one shining example of the many Downtown transformations we have been able to make happen over the years, and that legacy is something that we take very seriously. We remember what these structures looked like when we purchased them, and we are very proud to leave behind something better for the next generation."



